

EXPERTISE

Broadly skilled petroleum engineering leader, asset manager and business development executive. Deep expertise in combining field development planning and commercial risk management.

CAPABILITY

- Expert field development leader, at asset and corporate level
- Track record in project assurance and venture governance
- Extensive executive level experience in decision driven project management
- Successful business developer and commercial manager
- Qualified in facilitation of Risk Mgt Workshops, Opportunity Framing and Focused Results Delivery
- Comprehensive staff assessment, coaching and development skills

POSITION

Managing Director, TEMPOS ME
Director – Consulting, TEMPOS UK
Principal Consultant

CONTACT DETAILS

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Iain Blair PhD FEI

Resume

Founder and Director of TEMPOS ME and UK

UK and Dubai, 2010-to date

- TEMPOS is a Risk, Asset and Production Management Consultancy that supports small to mid-sized Upstream Operators.
- Clients include: OMV, Petrofac, Premier Oil, Santos, Shell, Kar Group (Iraq), Sakhalin Energy.
- TEMPOS has a network of specialist associates that can provide high-end niche strategy and technical consulting in the Upstream.

Regional Business Development and Commercial Mgr

Shell EP International, Dubai 2006-10

- Project Director, for major (>\$10 bln capex) upstream project, pre-sanction phase: Established NOC and government relationships, negotiated exclusive MoU and comprehensive commercial framework. Delivered a major (18 months, 60 staff) integrated Carbon Capture, plus miscible CO2 flood integrated FDP and FEED.
- Commercial and Business Development advisor to a number of EP Middle East and Caspian projects. Proposed strategy for re-negotiation of terms for a Saudi venture. Led a significant (>\$100 million) acquisition deal in Egypt. Contributed to Shell bid for a major water management solution for Oman. Proposed country entry strategies and "investment service" contract structures for Turkmenistan and Kuwait.
- Ran NBD departmental budget \$70mln.

Regional Technical Manager Middle East

Shell EP International, Dubai 2004-06

- Responsible for Technical Governance for Shell in Egypt and Syria, 100 kboe/d and 120 kboe/d respectively.
- Brokered Shell capabilities and technologies required by the JVs.
- Led Well Engineering function in the Region, 700 staff.

- Designed and operated the Middle East and Caspian Major Project Delivery funnel. Managing risk in a multi-billion dollar capex programme.
- Wrote and implemented the Regional Project Assurance Framework

Development Manager

Shell Egypt, Cairo 2002-2004

- Member of Shell Egypt Mgt Team. Led Technical, HSE, IT, Commercial Depts, Governance of >\$100 million capex.
- Provided JV technical governance to Bapetco. Responsible as overall lead for NOV Governance of the Rosetta Assets.
- Shell Egypt achieved Business Plan targets in 2002 and 2003, including first ME award of OHSAS 18001 certification.

Oil Optimisation Manager

Petroleum Development Oman 2002-02

- Develop strategies and implement to deliver 815 kb/d year average oil production in 2002.

PE Area Team Leader,**Corporate Head Production Technology**

Petroleum Development Oman 1999-2002

- Deputy to the Yibal Asset Manager (400 kb/d, 800 staff, \$100m Opex, \$50m capex).
- Drive integrated technical and operational work, to routinely meet production targets.
- Implemented comprehensive Well Reservoir Management, and waterflood management.
- Led production Technology discipline (60 staff).

EP Strategy Adviser and Senior Economist

Shell EP International, NL 1996-99

Head of Production Technology Computing

Shell EP International, NL 1994-96

Senior Production Technology Adviser

Shell EP UK, Aberdeen 1992-94

Production Technologist

Brunei Shell Petroleum, Brunei 1989-92

Shell EP UK, Aberdeen 1985-89

Wellsite Petroleum Engineer

Shell EP UK, Aberdeen 1983-85